

About John Potter



John Potter is a business psychologist who has made a special study of decision making and leadership. He has worked for private and public sector organisations and is a specialist in hostage and kidnap negotiation.Â

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For the past 20 years he has worked with military, police and civilian organisations in the areas of crisis management, negotiation, leadership development and stress management.Â

He has been operationally involved in many challenging situations and has developed a number of ways to help people cope with decision making in difficult and ambiguous situations.Â In particular he is an expert in body language, non-verbal communication and lie detection.Â